WEBINAR

A Deep Dive into the BIOMATERIAL MARKETPLACE

When: February 6, 2025 | 10:00-11:30

Where: Online































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AGENDA



Time	Topic	Presenter
10:00 - 10:05	Welcome & Announce recording	Alexander Nikolov - SYNYO GmbH, Austria
10:05 - 10:10	Getting to know our audience – short survey	Alexander Nikolov - SYNYO GmbH, Austria
10:10 - 10:25	Introduction to the BIOMATDB Project	Alexander Nikolov - SYNYO GmbH, Austria
10:25 - 10:40	Discovering the BIOMATERIAL MARKETPLACE: Advantages for Companies and Buyers	Celine Rabé - MINDS & SPARKS GmbH, Austria
10:40 - 10:55	Live Demo of the BIOMATERIAL MARKETPLACE	Celine Rabé - MINDS & SPARKS GmbH, Austria Jakob Seper - SYNYO GmbH, Austria
10:55 - 11:30	Q&A	All participants



HOUSEKEEPING RULES



The session will be entirely recorded and published on the BIOMATDB project website.





All participants except speakers and moderators will be muted by default.



Feel free to post your questionsions in the chat.



If you would like to speak, raise your hand and wait for the moderator to give you the floor.



SHORT SURVEY - 1 min





Introduction to the BIOMATDB Project

Advanced Database for Biomaterials with Data Analysis and Visualisation Tools Extended by a Marketplace with Digital Advisors

SYNYO GmbH

Alexander Nikolov | Research Manager & Project Coordinator



















MINDS & SPARKS











FACTS & FIGURES



Key information

Programme

Horizon Europe

Project Type

Coordination and Support Action

Project duration

33 months (01/06/2022 – 28/02/2025)

Partners

12 from (+3 subcontractors) 8 countries

Budget

€2,799,150.00

Topic description (Extract)

"One of the main challenges is to provide accessible and well-structured data of biomaterials for all relevant practitioners and user groups."

Project is expected to (Extract)

"Create a database of biomaterials, providing detailed information on the chemical-physical, biological and toxicological properties accessible to wide variety of end-users, for e.g. researchers, companies and clinicians for the purposes of evaluating the biological and clinical usefulness also in the areas beyond their intended primary applications"

CONSORTIUM



Partner Map



OBJECTIVES

BIOMATDB

Key Information

LAUNCH of an information **DEVELOP** an advanced **CREATE** a label of **DEMONSTRATE** the database of biomaterials marketplace for suppliers of biocompatibility to define the suitability of biomaterials for providing detailed biomaterials and following structured test information of all relevant implementation of digital use in medical devices or and validation cycles in properties and intuitive data advisors to support advanced therapies to assist analysis and visualisation demanders with a guided activities and derive a companies and SMEs to for a variety of end users step-by-step product search feasible business model access markets

database and marketplace combination with training

INCREASE awareness and impact through effective and measurable communication and dissemination activities on the purpose of the project and the developed solutions









PLANNED OUTCOMES: Technical Solutions



Overview

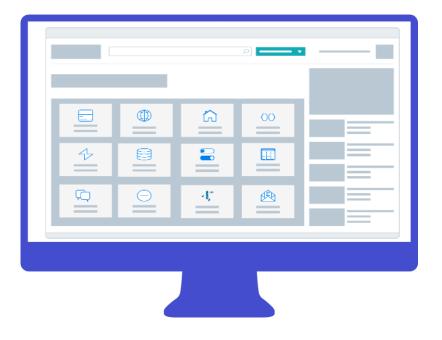
Biomaterial Database



Biomaterial Database, providing detailed information on the chemico-physical, biological and toxicological properties accessible to a wide variety of end-users such as researchers, companies, clinicians, etc.

www.biomaterialdatabase.com

Biomaterial Marketplace



Visual representation of the **supplier organisations** and their **biomaterial products,** focusing on B2B / B2G and addressing professional demanders like industry, hospitals, medical institutes, universities, ministries etc.

www.biomaterialmarketplace.com

EXPECTED PROJECTS IMPACTS



Advanced Database and Marketplace for Biomaterials



Improved access to valuable data and tools by linking to external resources for cross disciplinary data exploitation and integration



Domain specific text mining, data analysis, visualisation tools and decision support mechanisms in context of biocompatibility



Improved biomaterials research, development and exploitation cost-effectiveness for applications through shared biomaterials knowledge bases



Economic impact based on an extensive data pool with deep analysis capabilities and advanced data visualisation options

EXPECTED PROJECTS IMPACTS



Advanced Database and Marketplace for Biomaterials



Raising awareness on sharing and big data awareness and interest among the biomaterial research community and industry



Support for the suppliers of biomaterials (companies, especially SMEs) in choosing and facilitating market access



Increase the public acceptance of Artificial Intelligence and related modern technologies and its benefits

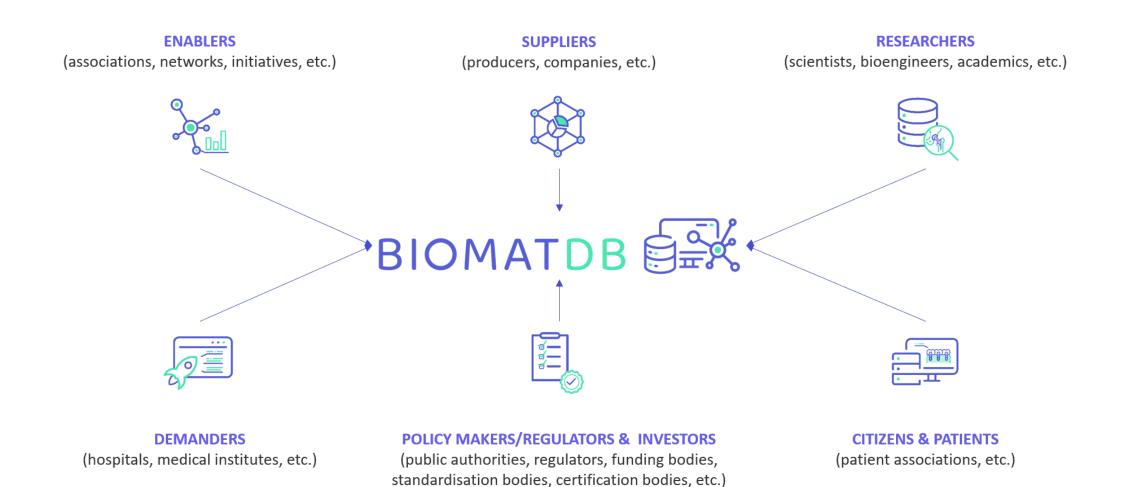


Impact on the competitiveness of the European Union in the field of biomaterials, medical devices and biomedical engineering

BIOMATDB PROJECT ECOSYSTEM



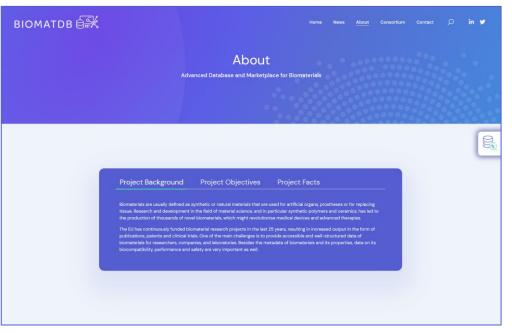
Main stakeholders





Project website | https://biomatdb.eu/





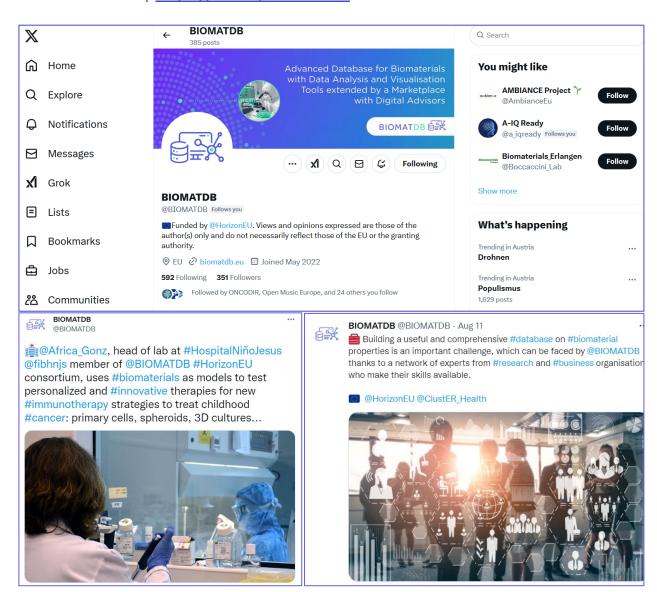






BIOMATDB

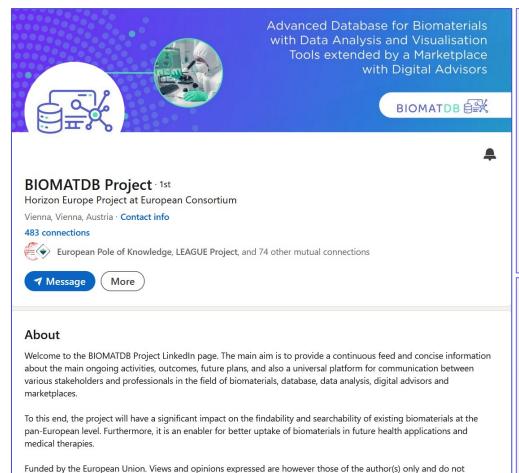
Twitter account | https://x.com/BIOMATDB

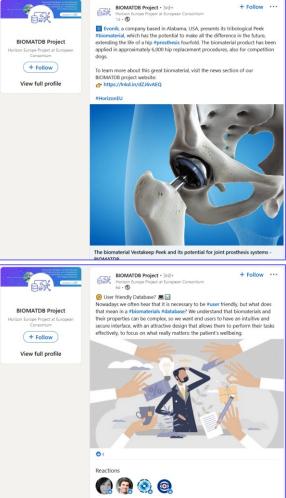






LinkedIn account | https://www.linkedin.com/in/biomatdb/





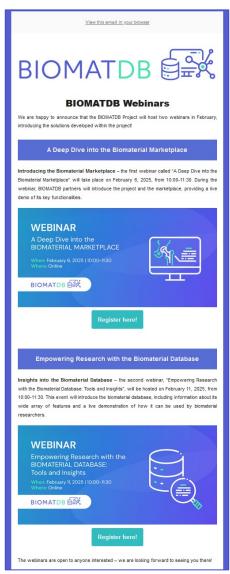


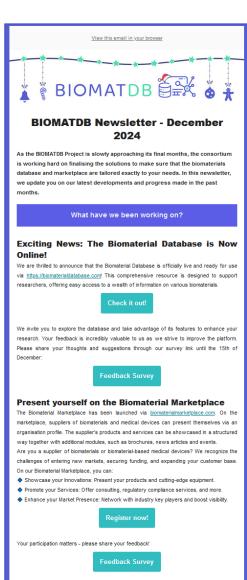
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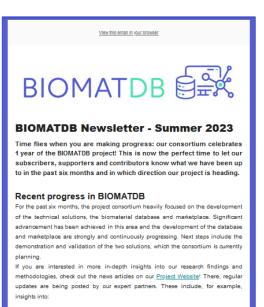
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BIOMATDB SEX

BIOMATDB project newsletter







- The project's dissemination and communication strategy
- BIOMATDB's <u>user-centric approach</u>
- Text mining procedures
- Biomaterial and medical device regulations

and more!

Event participation

To spread awareness about the project and directly get in touch with stakeholders from all target groups, BIOMATDB partners are continuously participating in events all over Europe and beyond. There, we are presenting our project to audiences from different fields in the biomaterial domain, sharing materials and connecting with interested parties. Some selected events where partners participated recently include:

- The conference "Bio-based polymers at the forefront of innovation in materials science", which took place in April 2023 in Italy
- The Expobiotec 2023 VI Fair of Biotechnology and Bioengineering, which took place in April 2023 in Portugal
- The BIO International Convention in June 2023 in Boston
- The conference "BIOMATERIALS From Basic Science of Nature's Material Design to the Biotech Industry", which took place in June 2023 in Israel

To stay up-to-date with past and upcoming participation of BIOMATDB in different events, make sure to take a look at our <u>Twitter & LinkedIn</u> channel, where we share regular updates.



Scan Me





Thank you for your attention! Contact us, get involved, stay updated:



office@biomatdb.eu



www.biomatdb.eu



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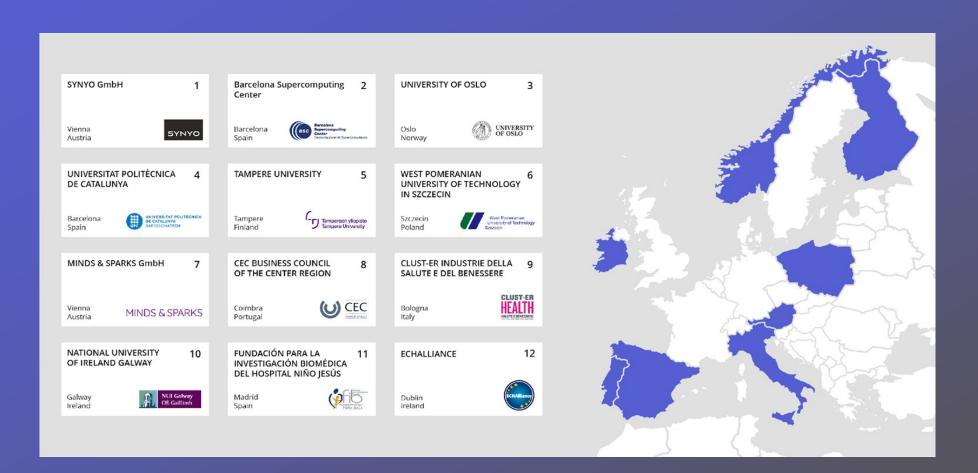


BIOMATERIAL M A R K E T P L A C E

YOUR PARTNER FOR MEDICAL BIOMATERIALS



MEET OUR EXPERT TEAM







Yannis Missirlis

Biomaterial Pioneer / Professor



Carla V Fuenteslópe:

Bioengineer

UNIQUE







Developed by experts

- Created with leading biomaterials experts
- Exhibits a wide array of product features
- Backed by feedback surveys

Specialised for biomaterials

- Unique platform for biomaterials and biomaterial-based medical devices
- Provides extensive information on each biomaterial and medical device
- Adapted product information for each biomaterial category

Designed for innovation

- Displays both approved and novel biomaterials
- Showcases cutting-edge advancements in biomedicine
- Encourages ongoing development and research

YOUR BENEFITS!



Enhanced Visibility

Showcase products, brochures, and services to a broad audience



Wide Range

Present a wide range of offerings: medical biomaterials, raw materials, equipment, and services



Networking

Connect with key players in the industry, fostering partnerships and collaborations



Funding

Gain visibility among European actors



User Friendly

Straightforward registration process for suppliers on the AdminBase

Success

PRESENT A WIDE RANGE OF OFFERINGS



Medical Biomaterials

Bioinks, Bone Substitute Materials, Drug Delivery Systems, Hemostatics, Implants, Instruments & Surgical Kits, Membranes, Prosthetics, Soft Tissue Grafts, Tissue Scaffolds, Wound Dressings



Software CAD/CAM etc.



Raw Materials
Ceramics, Composites, Metals, Polymers



Services
Consulting & Regulatory Compliance, Design &
Development, Maintenance & Repairs, Manufacturing &
Fabrication, Testing & Analysis



EquipmentBioprinters, etc.

OUR MODULES



Suppliers

Manage your profile, products, services, documents, news etc. for listing on the marketplace.





Products

Present each product with a detailed profile, images and comprehensive product features. Extensive filtering options will guide users to find your solutions.



Services

Offer or find a wide variety of services, including testing and legal support related to biomaterials.



Documents

Upload brochures. Users can filter documents by language and document type & download PDFs.



News

Keep customers up-to-date with a dedicated news module. Showcase latest developments & innovations.



Events

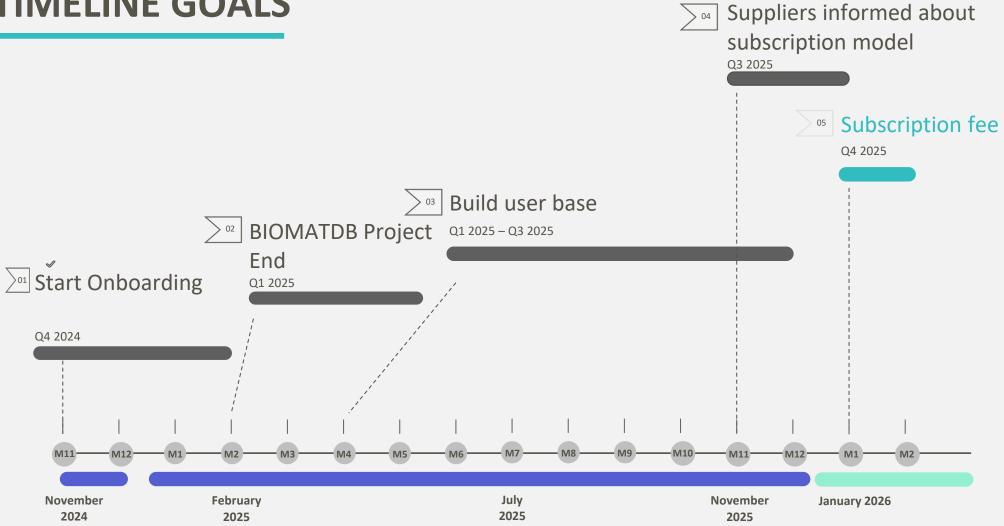
Access an interactive events module for webinars, workshops, symposiums, and exhibitions.



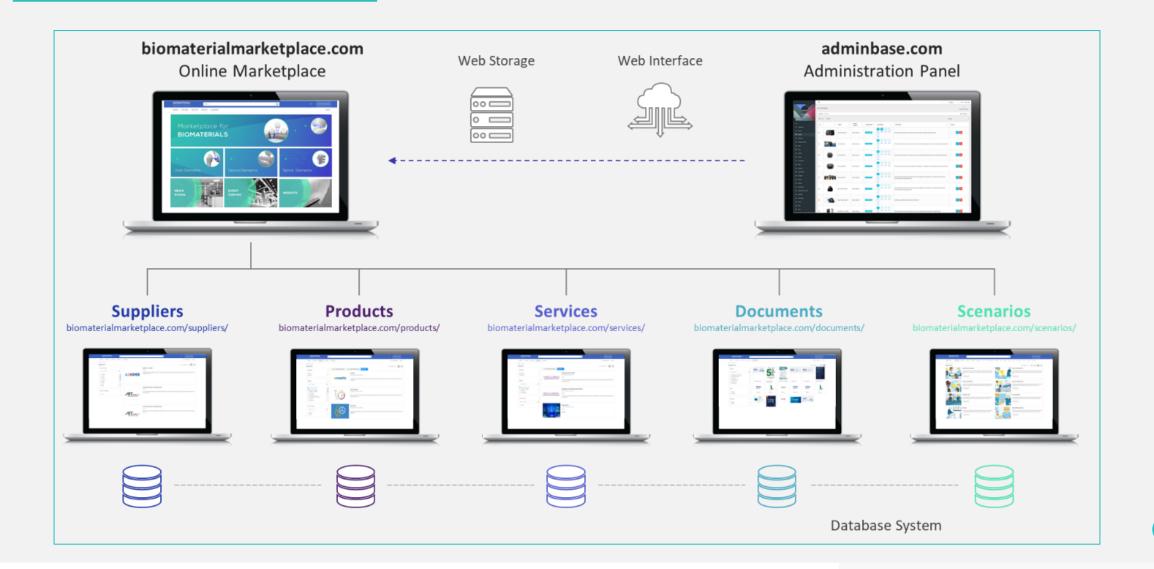
Scenarios

Link your products to relevant use-cases such as the medical application or anatomical region, helping users to quickly find your solutions.

KEY TIMELINE GOALS



TECHNICAL STRUCTURE



THE MARKETPLACE ADMIN PANEL FOR SUPPLIERS

Marketplace AdminBase



biomaterialmarketplace.adminbase.com



help.biomaterialmarketplace.com

Biomaterial Marketplace



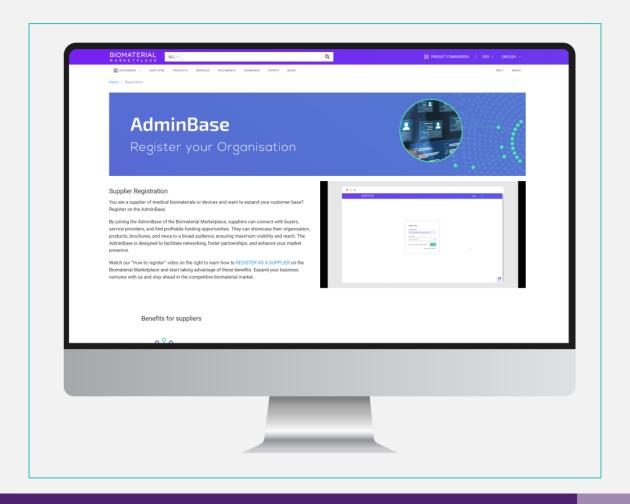
www.biomaterialmarketplace.com



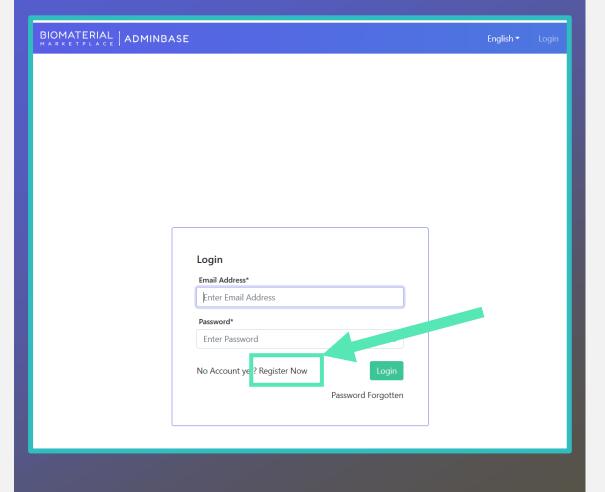
help.biomaterialmarketplace.com

THE MARKETPLACE ADMIN BASE

• Go to https://biomaterialmarketplace.adminbase.com/



REGISTER AS SUPPLIER On the AdminBase



- Go to https://biomaterialmarketplace.adminbase.com/
- Click on "Register Now"
- Enter your email address and click "Register"
- You will receive an email.
- Verify your registration.
- Complete registration.





START OF LIVE DEMONSTRATION



Q&A | Feedback